### **Upcoming webinar:**

# Are you addressing your clients' greatest retirement fears?

## The Impact of Higher Health Care Costs and Longevity on a Client's Retirement Income

Join us for this informative webinar: Thursday, December 8, 2022 4:30 – 5 p.m. ET

#### Register here:

 $\underline{\text{https://axosevents.webex.com/axosevents/onstage/g.php?MTID=efa4e4a2ea2519b44a1f36dba1a7fb471}$ 

While 95% of retirees' greatest concern is meeting health care costs during retirement, only 14% of advisors are including it in their retirement income plans. It can be a confusing topic, and data that is customized to your client can be difficult to find.

Join us for an informative webinar to learn how to seamlessly integrate this critical data into your clients' retirement income plans:

- Personalized longevity estimates
- Health care cost projections
- Social Security optimization calculations

Ron Mastrogiovanni, CEO of HealthView Services, our industry's top leader in health care research, together with Phil Lubinski, Co-Founder of Income Conductor, present on this critical topic in the context of real case studies.

Don't miss this opportunity to learn more about effective ways to provide customized retirement income plans. Register today!

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