

# Enhance diversification with alternative investments



Alternative assets account for more than \$10.8 trillion in global assets under management. While institutional investors have been responsible for the majority of this growth, the adoption of alternatives by advisors and their clients are further fueling the growth of this asset class.

As you identify and select appropriate investment solutions for your clients, you may be able to provide greater diversification, enhanced risk management and potential growth opportunities by including suitable alternative investments in their portfolios.

## Holding alternative assets on Liberty

To hold alternative investments in your clients' taxable portfolios, Trust Company of America (TCA) has teamed up with the industry's leading custodian for alternative assets, Millennium Trust Company® (MTC). MTC has specialized knowledge of the custody of alternatives, and the experience and expertise to administer and report on these complex investment vehicles.

MTC is fully integrated on TCA's Liberty platform. That means your alternative assets are seamlessly mapped to your existing TCA accounts. On Liberty, you and your clients are able to see descriptions of the position, the number of shares held, and the total market value of the position. Clients can also access their account information on the MTC website and through quarterly MTC statements.

## Access to a wide range of alternative assets

MTC brings more than 15 years of experience and a thorough understanding of the complexities involved in alternative investments. MTC's expertise in the complexities of alternative assets and deep understanding of the regulatory environment make it an ideal partner for TCA and its advisors.

For your taxable accounts, MTC is able to custody your clients' alternative assets including:

- Public Non-Traded REITs and BDCs
- Hedge funds
- Private equity/debt
- Commodities/futures
- Marketplace loans

*Continued on the reverse*



And with the Millennium Alternative Investment Network<sup>®</sup>, you enjoy a direct, efficient way to research and access new alternative investment opportunities for your clients. From private equity and real estate deals to marketplace lending and more, MTC provides access to a wide range of options, all supported by MTC's custody services.

### **A dedicated support team**

Through the strategic relationship with TCA, MTC also provides you with a dedicated relationship management team as main points of contact for your alternative investments. These professionals will provide you with streamlined account processing, account management tools and assistance in seamlessly integrating any alternative assets into your portfolio management system. From the onboarding process through to reporting, your support team is never more than a phone call away.

### **Your resource for alternative investments**

A diversified, multi-asset portfolio empowers you to deliver the investment solutions your clients need most. Whether you have been using alternatives in your clients' portfolios for years or are just beginning to integrate alternatives into your business, TCA and MTC can support your needs.

**For more information, please contact your TCA Relationship Manager, or call Client Services at 303-705-6078. You can also visit the TCA/MTC website at [www.mtrustcompany.com/tca](http://www.mtrustcompany.com/tca).**

## **GETTING TO KNOW MILLENNIUM TRUST COMPANY**

- Established in 2000
- Expert provider of custody solutions for alternative assets
- More than \$20 billion in assets under custody
- More than 500,000 client accounts
- Located in Oak Brook, IL
- Chartered by the State of Illinois to perform trustee and custody functions
- Examined annually by the Illinois Department of Financial and Professional Regulation
- Annually audited by two independent auditors
- Systematic internal controls to protect the quality and integrity of operations and to provide a secure custody environment
- Insurance coverage includes management liability, professional liability and fidelity bond coverage



Millennium Trust performs the duties of a directed custodian, and as such, does not provide due diligence to third parties on prospective investments, platforms, sponsors or service providers does not sell investments or provide any investment, legal or tax advice.

### **ABOUT TRUST COMPANY OF AMERICA**

Trust Company of America is the only independent RIA custodian offering fully integrated, real-time technology and back office services built exclusively for RIAs. TCA's unified technology, custody and service platform gives advisors the freedom to seamlessly optimize their client's portfolios while building smarter, more efficient businesses. Headquartered in Centennial, Colorado, TCA has been helping RIAs optimize their portfolios by improving the scale, efficiency and sophistication of the RIA trading model for nearly 20 years.

Trust Company of America and Millennium Trust Company are not affiliated.

For more information, please call 800-955-7808 or visit [www.trustamerica.com](http://www.trustamerica.com).

